



RYAN F. DEMAFELIS

CHIEF STEWARD

BUTLER / INTERIOR MANAGER / MASSEUR

PERSONAL INFO

DOB	19 April 1976
Nationality	Spanish
Visa	B1/B2
Location	South of France
Driving License	International
Covid Info	Vaccinated
Languages	English, Spanish, Tagalog

Non-Smoker, Excellent Health

CONTACT INFO



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CERTIFICATES

- STCW '95 Basic Training (Refreshed 2018)
- ENG 1
- Proficiency in Security Awareness
- Food Safety and Hygiene Level 2
- RYA Power Boat Level 2
- Spirits & Mixology
- Massage Therapy & Relaxation
- Proficiency in Survival Craft & Rescue Boat
- Hospitality & Silver Service Certified
- Certified Barista & Coffee Master Awardee (Spain, Kuwait, Philippines)
- Bartending & Waitering (7-star service)

OBJECTIVES

Self-motivated, energetic and polished Service Industry Professional with extensive experience in high profile yachts, properties, venues and environments. Significant background organizing events and servicing affluent clientele at exclusive venues.

Innate understanding of luxury markets, as well as celebrity and VIP treatment. Personable, innovative and highly organized with strict attention to the smallest of details. Exceptional interpersonal and communication skills coupled with the ability to work well under pressure and seamlessly execute events. Superior work ethic, able to handle all matters with discretion. Well-traveled with a professional appearance, attitude and demeanor.

WORK EXPERIENCE

Chief Steward - M/Y The Mercy Boys 50M – Private/Charter

8 May '22– 18 Oct '22 (Expedition Yacht 12 Crew, from 12 up to 18 Guests)

- Revamped and organize the whole interior of the yacht
- Stepping in at a very crucial period and successfully finished the summer season (Provisioning / Organizing interior duties / Setting up Interior books
- Silver service, daily menu preparations, table/cabin/disco & cinema set-ups

Chief Steward (Relief) - M/Y Saint Helena 105M – Expedition Yacht

27 March '22 – 01 May '22 (Monaco E-Grand Prix)

- Charter 150 Guests 35 Crew
- Breakfast, Lunch, Dinner and Party catering and service

Chief Steward / Travelling Butler - M/Y Xeia / Villa's - Private

30 Oct '21- 14 Mar'22 (11 Guests 5 crew - 10 Villa Staffs)

- Greeting guests and acquainting them with the yacht amenities
- Anticipating guests' needs and solving their problems
- Researching dining and entertainment recommendations and making reservations. Ensuring all cabin rooms and common areas meet guest standards. High standard of Hospitality and Silver Service
- Hiring and overseeing household staff. Managing staff scheduling and payroll. Managing budgets, often including renovations and maintenance work. Maintaining wine collections. Event planning
- Bartending & Cocktail drinks preparations and service during parties

Chief Steward M/Y Khalilah 50M – Private/Charter

1 Apr '21 - 30 OCT '21 (12-15 Guests 9 crew)

- Organizing daily tasks and duties within the 4 Families, Children's and 3 Dogs
- Orchestrated daily beach setup (Lunch and Dinner) with the Owner, family and friends. High-Profile Russian guests and VIP's
- Streamlined interior and conducted full inventory of all items on board
- 4 Families of Russian used the boat plus Charter

OTHER WORK EXPERIENCE

2nd Stew | Lead Deck - Quinta Essentia, 55m
7 May '11 – 30 Nov '11

Deck - M/Y Aviva, 68m

29 Aug '10 – 12 Apr '11

Deckhand | Steward M/Y Wedge Too, 65m

21 Oct '08 – 9 Jul '10

EDUCATION

- **Master's Degree (Business and Marketing)**
De La Salle University
- **Bachelor of Arts (Communication Arts)**
De La Salle University
- **Massage Therapist**
- **Fitness Instructor (Body Weights | Outdoor Exercise)**

REFERENCES

Capt. Steve Palavs M/Y The Mercy Boys
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Alexander Strothe M/Y Khalilah
Director / Yacht Manager
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Capt. Romain Trabet M/Y Rahil
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Engr. Jason Robertson M/Y Aviva
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Capt. Vincent Go M/Y Ocean Mercury
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Capt. Alex Campbell M/Y Palm B
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WORK EXPERIENCE

Chief Steward | Butler - M/Y Rahil 45M - Private

1 May '20 – 22 Oct '20 (10 Guests. 9 Crew. 3 Interior. Med cruising)

- Successfully finished the summer season stepping in at a crucial period
- Supervise the overall knowledge of high social etiquette and protocol in order to receive guests and supervise the needs of the owners, family and VIP guests. Orchestrated daily beach setup (Lunch and Dinner) with the Owner, family and friends. High-Profile guests and VIP's
- Streamlined interior and conducted full inventory of all items on board
- Well organized and respectful Russian Family

Head Butler Chateau De Castellaras / Castle / St. Moritz, Switzerland

26 Sept '19 – 15 June '20 (Private Castle. 30 Guests. 17 Staff. SOF, Mouans-Sartou)

- Oversee the Castle staff and Manning the Conference, Boardroom Hall
- Supervise the overall knowledge of high social etiquette and protocol in order to receive guests and supervise the reception of visitors.
- Assists to the planning of events and dinner parties, Oversee the overall appearance of the whole Chateau (table settings, serve drinks and food)

Chief Steward/Butler - M/Y Keri Lee III, 54m - Charter

17 Jul '19 – 1 Sept '19 (12 Guests. 13 Crew. 4 Interior. Med cruising.)

- Successfully finished the summer season stepping in at a crucial period as the 4th chief stew hired in 2-weeks. Very high-profile guests (members of royal families, celebrities, top-ranking billionaires) requiring formal silver service. Orchestrated daily theme parties necessitating utmost efficiency and ability to be proactive (including Masquerade events,
- Sukiyaki night, Limoncello theme, Pizza night and Karaoke parties)
- Streamlined interior and conducted full inventory of all items on board

Chief Steward | Butler - M/Y Ocean Mercury, 39m - Private

31 May '19 – 16 Jul '19 (10 Guests. 11 Crew. 4 Interior Med cruising with live-aboard owners.)

- Extremely high turnover (42 crew in the month that I joined)
- Extra crew berths installed onboard and additional shore-side accommodation provided for 2 more stews. Outperformed all other chief stews; executed duties in a calm manner in a high-pressure environment winning trust and respect of owner

Chief Steward | Purser Palm B, 37m - Private

14 Feb '18 – 24 May '19 (10 Guests. 4 Crew. Med cruising with live-aboard owners)

- Revamped and reorganized interior – purchased new linens and mattresses, interior furniture and other décor
 - Consolidated yacht accounts, booked crew flights, concierge service for owner and guests (restaurant and hotel bookings)
 - Sole crew member for 2-months; required to cook for owner and guests and work on their 20m Sunseeker
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