

# VALERIE DOAN

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## Summary

Seasoned Captain with 34 years of varied and extensive experience. Proven track record serving one family 14 years, having project managed their new Sunreef 74 and Perry 57 build, launch, and global sailing. I love the challenge of the design and build process, troubleshooting, problem solving with my team. Personable team leader who runs vessels to highest standard to ensure efficient and safe operations and enjoyable experience for guests. Expertise in all systems, preventative maintenance, and repair, big Cat maneuvering, and fast sailing, navigation, weather, Navylec, Sailwizz and learning new systems coming on market.

## Skills

- Leadership, team work
- Project Management, new build and refit
- Compliance, regulations, safety procedures
- Financial reports, vessel documentations
- Budgeting, cost control, inventory
- VIP services, quality control, logistics
- Exceptional communicator
- Mentoring, coaching, crew training
- Conflict mediation and resolution
- Race Team management

## Experience

### Captain

#### Davidson Trust

**11/2006 to Current**  
**Tortola, BVI**

- Currently run Sunreef 74, with same family 14 years
- Hire, train crew members on boat handling, mechanical, medical emergencies, watch keeping, silver service
- Plan offshore weather routing, passages, owner cruises to maximize enjoyable, safe sailing
- Ensure guest and crew safety at all time, STCW '95 training. Calm and efficient in emergency situations, following protocols and maintaining vessel, crew safety
- Plan, coordinate maintenance, repairs with Engineer, parts ordering, inventory, warranty work
- Collaborate with Chef on menu planning, provisioning, budget, food/wine deliveries and storage
- Create and maintain monthly financial reports, control \$500,000 yearly budget, boat credit and debit cards, monthly bank statements, expenditure logs, payroll, bill paying, readied for accountant reconciliation.
- Organize dockage, clearances, shipping, offshore deliveries, daily operations.
- Maintain all maintenance logs, warranty logs, schematics, inventory, created photo layouts of electronics, computers, batteries, through hulls, emergency equipment.
- Manage 4 guest cabins and run vessel at boutique hotel level, with Silver Service. Clean and service all areas of vessel, including cabins, galley and heads.

### Delivery Company Owner/Captain

#### Mustang Deliveries

**09/1993 to 11/2006**  
**Nanny Cay, BVI**

- Planned and executed offshore deliveries having accumulated 150,000 miles.
- Prepared and executed delivery contracts for boat owner approval.
- Hired crew, organized, flights, accommodation, equipment, repairs, parts, provisioning, safety gear,
- Successfully led project management, race management, shore management which resulted in successful race seasons.

### Charter Company General Manager

#### Discovery Yacht Charters, Mustang Yacht Charters

**01/1990 to 03/1997**  
**Tortola, BVI**

- Trained and mentored new employees to maximize team performance and achieve daily performance objectives
- Managed day-to-day operations of 12 boat fleet, including supervision and assignment delegation for maintenance team
- Personally greeted all guests, completed documentation, boat orientation, chart briefing
- Set and administered annual operating budget with close monitoring of expenses, labor hours and supply use, payroll, government compliance, supplied financial reports to head office
- Organized refits with sub contractors, parts

## Education and Training

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**MCA 200 Ton Captains License: MCA 200 Ton**

International Yacht Training Worldwide

Fort Lauderdale, FL

**Open Water Diver**

PADI

Virgin Gorda

**Advanced Sailing Instructor**

American Sailing Association

Los Angeles, CA

**Advanced Sailing Instructor**

Sail Canada - Voile Canada

Kingston, ON

**Co-Active Coach Training Module One**

CTI

**11/2014**

Boston, MA

**Diploma of Compliance**

STCW '95

Saint Martin

## Accomplishments

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Winner of 2006 Newport-Bermuda as Captain/Navigator of all Women Team WAVE. Won Navigators Award

2nd Multihull division of Round New Caledonia 2018

Navigator for Thalassa Magenta Racing

Numerous podium finishes forming all women's teams over 34 yr career

Trained and mentored hundreds of crew of 34 yrs